

## **Mekorot Water Company Ltd.**

### **Tender No. 23-2021**

### **Invitation to Submit Bids**

## **Tender for the Appointment of a Panel of Service Providers for Detailed Design Services For Mekorot Water Company**

### **1. General**

- 1.1 Mekorot Water Company Ltd. (“**Mekorot**”) is a government company in the State of Israel which exists for over 83 years and supplies the residents of the State of Israel more than 80% of their drinking water and about 70% of the overall water consumption. In the framework of its activity, Mekorot also engages in development of the water sector, in the laying of pipelines, the construction of pools and water reservoirs, water treatment plants, etc.
- 1.2 Mekorot is the largest producer and supplier of water in Israel. Mekorot operates approximately 4,000 facilities nationwide, through approximately 2,200 employees at Mekorot and its subsidiary companies. Mekorot's expected capital investment average annual budget for the next decade is estimated to be 1.5-2 billion NIS per year. In order to deliver the various projects, Mekorot is assisted by the services of design service providers possessing knowhow, experience and ability in the design of water production, treatment, storage and conveyance.

Therefore, Mekorot intends to publish 4 different tenders:

- a) A tender for general design service panel – the purpose of which is the preparation of feasibility studies for water supply systems which incorporate engineering, environmental and regulatory factors for the approval of Mekorot and of Israel's Water Authority;
- b) A tender for a statutory design services panel – which will concentrate on detailed statutory design services on the national and district levels (National Outline Plans, National Infrastructure Plans and Municipal Building Plans) in the framework of early design;



Whereas both above-mentioned tenders require a preliminary, in-depth acquaintance with the Israeli water sector and with Israeli regulations, both tenders A and B will be published in Hebrew and will focus on Israeli incorporated companies which have the relevant requirements and qualifications.

- c) Tender for a detailed design panel – designers on this panel shall provide detailed design services for the various water treatment and supply plants of Mekorot: drilling, pump stations, pipelines, tanks, reservoirs, water treatment and cathodic protection etc.

As much as the designers in this panel are required to employ engineering consultants for the execution of various tasks, the relevant designer will be able to provide the consulting services only through a dedicated register of consultants. Mekorot will publish a tender for entering to this register of consultants that will include professional consultants who meet the relevant threshold conditions. Only consultants who are registered in the consultant register mentioned in section "d" below will be employed;

- d) Tender for the establishment of a register of expert consultants for various design services – an open register for the registration of all the expert engineering consultants in various fields including, inter alia, surveying, soil, geology and seismic consulting, ecology, acoustics, safety, accessibility, etc. As mentioned above, as much as a designer registered in the detailed design register wishes to employ a certain engineering consultant for tasks as part of the detailed design within the framework of his work, the designer must register that consultant in the consultant register as per the requirements of the tender for the professional consultant register in Mekorot.

**It should be clarified that this tender focuses and includes only the establishment of a detailed design panel (section c above).**

**A Bidder may submit proposals for any of the abovementioned tenders (A to D), including proposing the same designers in more than one tender.**

**It should also be clarified that Mekorot intends to include up to 7 bidders in this register for detailed design.**



- 1.3 Given the aforementioned introduction, Mekorot is assisted, accordance with its needs, from time to time, by the services of detailed design service providers possessing knowhow, experience and ability in detailed design in the field of water supply infrastructure so that they can provide detailed design services to Mekorot in accordance with the needs of the water sector and the development plans of Mekorot and in accordance with the scope of the detailed design services as detailed in the Tender Documents and its appendixes.
- 1.4 Mekorot hereby invites international companies and Israelis companies (“**Participants**”) to participate in a tender for entering into a panel of companies that will provide a detailed design services to Mekorot, all in accordance with the provisions of the Tender document and its appendixes (“**Tender Document**”).
- 1.5 Unless otherwise defined in this notice, all terms used in this notice shall have the meaning ascribed to such terms in the Tender Document. The information provided in this notice, including (but not limited to) with respect to the Tender Threshold Requirements, is partial and for informational purposes only. Accordingly, Participants are obliged to review the Tender Document in their entirety and to comply with all the provisions of the Tender Document. In the event of any discrepancy between the content of this notice and the content of the Tender Document, the Tender Documents shall prevail.

## **2. Access to Documents**

Any Participant wishing to participate in the Tender Process is required to register in order to receive a link to the Sourcing Vision System (“**Sourcing Vision**”) by sending an e-mail to Mr. Avi Assayag at [assayaga@Mekorot.co.il](mailto:assayaga@Mekorot.co.il) with a complete *Sourcing Vision Registration Form* as published on Mekorot's website at [www.mekorot.co.il](http://www.mekorot.co.il) .

The form will include all the following details: Participant's name, first and last name of the Representative, address, postal code, telephone, mobile phone, email address and (if applicable) corporate registration number).

Upon registration, an e-mail will be sent to the Participants, containing a user name, password and a link to access the Sourcing Vision system and a copy of the Tender Document. Messages and clarifications, if any, will also be sent to the Participant's e-mail submitted in the Sourcing Vision system.



**Please note that registration for this Tender will be available from April 5, 2021.**

**Accordingly, during this period, there will not be any registration for this tender, and our offices and employees will not be available, during that time, for any clarifications and/or answers and/or details.**

### **3. Tender Threshold conditions**

**Only Bidders which meet all the conditions (for the Bidders as well as for the Designers) mentioned hereinbelow, proven by the appropriate documents, pursuant to what is mentioned in this section, may participate in the Proceeding:**

#### **3.1 Threshold conditions for Bidders**

- 3.1.1 A Bidder which as of the Bid Submission Deadline is a corporation duly registered in the country of its incorporation.
- 3.1.2 If the Bidder is a duly registered corporation in Israel as of the Bid Submission Deadline, the Bidder complies with the requirements of the Public Entities Transactions Law, as follows: The Bidder must be an authorized dealer (נוסק מורשה) duly complying with the financial management and tax payment obligation.
- 3.1.3 The Bidder is an engineering design office which has been operating for at least 5 years continuously as of the Bid Submission Deadline.
- 3.1.4 The Bidder employs (directly and not outsourced) at least 20 engineers, each of these engineers complying with the two cumulative conditions below:
  - a) Holds a B.Sc. degree in mechanical engineering and/or civil engineering and/or water engineering and/or sanitation engineering and/or environmental engineering and/or proceeding engineering and/or agricultural engineering, and the entitlement to the degree was received no later than 31 December 2015.
  - b) Possesses a valid registration in the Engineers Registry in the relevant country, provided that such a registry exists, and the registration was made no later than 31 December 2015.
- 3.1.5 The Bidder has an annual Average Revenue of at least 30 million NIS in the audited financial statements of the years 2017, 2018 and 2019.

The Average Revenue is calculated as follows:



Average Revenue =  $1/3 \times [2017 \text{ Revenue}] + 1/3 \times [2018 \text{ Revenue}] + 1/3 \times [2019 \text{ Revenue}]$

or

The Bidder has an annual Average Revenue of at least 30 million NIS in the audited financial statements of the years 2018, 2019 and 2020

The Average Revenue is calculated as follows:

Average Revenue =  $1/3 \times [2018 \text{ Revenue}] + 1/3 \times [2019 \text{ Revenue}] + 1/3 \times [2020 \text{ Revenue}]$

It is clarified that the data in the financial statements which do not appear in NIS will be converted to NIS according to the instructions in **Addendum 3** of the Tender Documents.

3.1.6 The most recent audited financial statement of the Bidder does not contain "a going concern notice" or a notice of a similar effect.

### 3.2 Threshold conditions for a Designer

The threshold conditions for a Designer will be examined in relation to each Designer separately. Each Designer must comply with all the threshold conditions as follows:

3.2.1 The Designer is one of the following:

3.2.1.1 A person who is a shareholder or partner in the Bidder; or

3.2.1.2 A person who acts as an external consultant to the Bidder (subcontractor); or

3.2.1.3 A person working as an employee in the Bidder (employee-employer relationship).

3.2.2 The Designer complies with the threshold conditions for a Designer in the Category in which the Bidder registered him, as set out in **Addendum 2** of the Tender Documents.

**It is clarified that the Bidder must present Designers who comply with the threshold conditions of each of the Categories in the tender, as listed in Addendum 2 of the Tender Documents. The Bidder may only present one Designer for each of the Categories. It is possible to submit the same Designer to more than one Category.**



#### 4. Inquiries and Clarifications

Requests for clarifications shall be received **no later than May 31, 2021 at 12:00 pm, local Israeli time** (the "**Clarification Deadline**") via the Sourcing Vision system only.

#### 5. Submission for proposals

Deadline for the submission of Proposals will be **no later than June 3, 2021 at 12:00 pm, local Israeli time** (the "**Submission Deadline**").

### Central Tender Committee

This notice has been published at the following website:

<http://www.mekorot.co.il>

This notice has been translated into Hebrew and Arabic. It is hereby clarified that the English version is the binding version and in any case of contradiction between the English version and the other versions of this notice, the English version shall prevail.

